Jaidyn Landry

SALES AND CUSTOMER RELATIONSHIPS

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SALES AND CUSTOMER RELATIONSHIPS OPPORTUNITIES

Dear Hiring Team,

I am interested in sales and customer-facing opportunities where understanding customer needs is as important as explaining the product. My experience spans financial services, telecom, and retail, with a focus on consultative conversations, product recommendations, and customer service.

At Neo Financial, I ranked among the top 10 sales performers nationally and exceeded monthly targets through consultative selling and customer needs assessment. At Telus, I helped customers work through concerns, explained service options, and guided them towards suitable solutions. These roles taught me to listen carefully, make options understandable, and build trust through useful guidance.

At Derand Motorsports, I was promoted from Sales Representative to Assistant Manager. Alongside recommending products suited to individual requirements, I coordinated store operations, customer interactions, and team activities. That experience gave me a wider view of the customer journey and the work needed to support it.

I also build practical software and business tools. My deployed Quoridor Multiplayer PWA demonstrates frictionless user onboarding and real-time engagement, while my Bike Finder and Spec Sheet Maker streamline product catalogs and customer-facing materials. These projects reflect the same approach I bring to sales: understand the need, organise the information, and make the next step easier.

I would welcome a conversation about how my sales experience, customer service skills, and practical problem-solving could support your team. Thank you for considering my background.

Sincerely,

Jaidyn Landry

Ottawa (Nepean), Ontario